

Newsletter of the Home Builders Association of Central Missouri

HBANews



July 2022

2022 HBA Don Strope Memorial BBQ & Silent Auction

Over three hundred and fifty people enjoyed "delicious" BBQ this year. A big THANK YOU goes out from **Ryan Schrimpf** and the HBA to the following who volunteered to be a part of the BBQ crew.

Jim Hagenhoff Scott Strope Brice Ready

Jason Gerling Dan Thoenen Adam Boessen

Steve Trower Steve Knaebel

Tim Wilbers Scott Perkins Joe Otto

We would also like to Thank **Leanna Hagenhoff**, Tri-Tech Builders Inc. and **Christy Lyon** Monarch Title for stepping up again this year to be the Co-chairs for the Silent Auction.



A big "THANK YOU" also goes to the following businesses who contributed to a successful BBQ & Silent Auction.

BBQ Grills Donated	Dan Thoenen (Phil Thoenen & Sons Cabinets), Scruggs Lumber, Midwest Block & Brick and Jason Gerling (Heitkamp Masonry)
BBQ Kitchen Clean-Up Crew	Jim Hagenhoff (Tri-Tech Builders), Scott & Holly Perkins (Scott's Home Solutions), Dale Boeckman (Meek's Lumber), Leon Muenks (Leon Muenks Insulation) and Joe Otto
Adult Beverages	Cole County Industries
Water for BBQ	EcoWater Systems
Silent Auction Table Volunteers	Hawthorn Bank
Photographer for BBQ/Auction	Imagemark Marketing & Advertising
Registration/Ticket Sales Tent	Jim Butler Linn Chevrolet
Charcoal for BBQ	Lowe's
Lunch for HBA Board	Mid-City Lumber
Kitchen Coordinator for Sides	Tim Wilbers (Midwest Block & Brick)
Homemade Potato Chips	Steve Knaebel
Sound System	The Entertainer
Tables & Chairs	US Rents It



In addition, thanks to the sub-committees listed below who assisted with this year's event:

Solicited Auction Donations	Christy Lyon (Monarch Title Company), Leanna Hagenhoff (Tri-Tech Builders), Lisa Lehman (Servicemaster Restoration by Aerodry), Gwynn Ready (Legends Bank) and Rachel Andrews (HBA)
Silent Auction Set-Up Crew	Christy Lyon (Monarch Title Company), Leanna Hagenhoff (Tri-Tech Builders), Nyla Otto, Rachel Andrews (HBA) and Sarah Sirotzki (HBA)
Tickets/Check-In	Lisa Lehman (Servicemaster Restoration by Aerodry), Gwynn Ready (Legends Bank) and Sarah Sirotzki (HBA)
Distributed Wrist Bands	Gwynn Ready (Legends Bank) and Claire Ready
Dinner Ticket Collectors	Nancy Gratz (Gratz Real Estate) and Angie Laughlin (KOCC)
Sold Gun Raffle Tickets	Donna Viessman and Jeff Hoelscher (Hoelscher Enterprises)

Thank you HBA Board for serving the BBQ food. Your assistance certainly kept the line moving quickly. And last but not least, please take a moment to acknowledge the many Silent Auction donors noted on the enclosed list.

2022 HBA of Central Missouri Silent Auction

<u>Donor Name</u>	<u>Item</u>
All-n-One/Longfellow's Garden Center	\$50 Gift Certificate towards retail
America Building Products	Entry Door
Andrews, Mike Construction	Pureology Hydrate Kit (\$70 Value)
Anonymous	\$67 Bass Pro Gift Card
Anonymous	\$50 Bass Pro Gift Card
Art's Pest Control	One Perimeter Pest Control Treatment within 20 mile radius of JC and T-Shirt
Bandana's Bar-B-Q	Gift Box of Sauces & \$25.00 Gift Card
Bella Salon & Spa	\$100 Spa Gift Card & Skin Care Products
Best Fire	\$50.00 Gift Card
Big O Tires	1 oil change and \$20 off alignment or service
Big O Tires	1 oil change and \$20 off alignment or service
Blair Oaks	To Be Determined
Bones Restaurant & Lounge	\$50.00 Gift Certificate
Brady's JC Glass and Paint	Mirror
Capital Installers, Inc.	Certificate for 7' Raynor Corporal 1/2 HP Garage Door Opener (Materials Only)
Capstone Surfaces	12-Pack Cooler
Carved in Stone, LLC	Stone Cutting Board
Central Bank - Ashland	2 Cardinal tickets (Mon.-Thurs.), 2 Cardinal Jerseys, Pecan Whiskey, misc.
Central MO Turf Management	Pro-1 Lawn Fertilization Package Gift Certificate (\$250 Value)
Central Mo. Professional Services	3 Days, 2 Nights at Branson Condo Occupancy Limit - 6 (\$280 Value)
Cole County Abstract and Title Co.	Bistro Set
Cole Co. Commissioner Jeff Hoelscher, Hoelscher Enterprises	Certificate for a custom set of Cornhole Boards (\$250 Value - no bags included)
Cole County Industries	3 Yards, 6 bag mix Concrete & Cap
Coleman Appliance	To Be Determined
DKB Designer Kitchens and Baths	Moen Kitchen Faucet
Farmers Concrete Co., Inc.	3 Yards 6 Bag Mix Concrete & Cap
Flat Branch Home Loans	Gift Basket
Hawthorn Bank	Four Cardinal Tickets
Helias Catholic High School	Family All Sports Pass for the 2021-2022 Season (\$200 Value)
Howell & Sons Carpet	\$250.00 Certificate towards new product
Imagemark Marketing & Advertising	\$100 Madison's gift certificate
JC Industrial Supply	Milwaukee 72' Red Stick Level (\$259 Value)
JC Industrial Supply	Milwaukee Solo Stove (\$275 Value)
JC Industrial Supply	Milwaukee Handheld Blower (\$169 Value)
Jc Industrial Supply	Milwaukee cooler (\$300 Value)
JC Industrial Supply	Milwaukee Packout Rolling Tool chest & crate (\$300 Value)
Jefferson Bank	BBQ Utensil Set & \$25 Schulte's Gift Card
Joe Schaefer Associated Real Estate Grp	Wild Turkey 101 & 2 Stainless Steel Cups
Knapheide Truck Equipment Center	Yeti Cooler
Kwik Kar Wash	Five Free Basic Car Washes - \$50.00 Value
Kwik Kar Wash	Five Free Basic Car Washes - \$50.00 Value
LaBelle Cabinetry & Lighting	Table Lamp
Legends Bank	Cooler filled with snacks & beverages
Lowe's Home Improvement	Masterbuilt Electric Smoker (\$279 Value)
Madison's Café	\$15 Gift Certificate
Martellaro Marble & Granite	Quartz KC Chiefs Arrowhead
Meek's Lumber	String Trimmer Kit (\$249 Value)

Donor Name (Continued) **Item**

Mid-City Lumber	Milwaukee M18 Fuel 1/4" Hex Impact Driver Kit
Monarch Title Company, Inc.	\$50 Lottery Ticket Basket
Monarch Title Company, Inc.	\$50 Lottery Ticket Basket
Nu Way Concrete Forms Inc.	Crescent 150 pc. Professional Tool Set
Phil Thoenen & Sons Cabinets	Catalpa Grape Home-Made Wine
Phil Thoenen & Sons Cabinets	Wild Cherry Home-Made Wine
Ready Popped Kettle Corn & More	Two - \$10 gift cards
Ready Popped Kettle Corn & More	Three - \$10 gift cards
Redfield Golf and Country Club	2 Rounds of Golf 18 Holes w/Cart, Mon. - Thurs. after 12 noon
River City Florist	\$15 Gift Certificate
Riversong Spa & Salon	\$100 Gift Certificate
Rusty Drewing Automotive	1 oil change, 1 car wash & 1 alignment check
Rusty Drewing Automotive	1 oil change, 1 car wash & 1 alignment check
Scruggs Lumber	4 Cardinals vs. Florida Marlins tickets, 6-28-22, 6:45 p.m.
ServiceMaster Restoration Services by Aerodry	Five - \$10 Firehouse Subs Gift Cards
Stieferman Heating Co.	Lennox Diecast Collectibles
Stockman Stoneworks	Fire Hydrant Yard Statue
Stockman Stoneworks	Bird Bath
Thriftway Supermarket	Six-12oz Ribeye Steaks & 4lbs Medium, Raw & DeVeined, Shrimp
Turkey Creek Golf Center	2 Rounds of Golf, 18 Holes w/Cart
Twehous Excavating	Picnic Bag
Twehous Excavating	BBQ Bag
US Rents It	\$150 Certificate towards Equipment Rental
Wallstreet Group	Backpack cooler of goodies
Winter-Dent Co.	Cooler w/2 beach towels, floaty and adult beverages
YMCA (JC Area)	3 Month Family Membership (\$153.00 Value)

With everyone's participation, the HBA's Silent Auction raised \$6,575. Twenty-one years ago, we started the silent auction in conjunction with the Annual BBQ as a way to fund the HBA of Central Missouri's Scholarship Fund. We appreciate all those who donated and generously bid on these donated items!



Leadership List

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Lisa Lehman

2nd Vice President

Adam Boessen

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Nancy Gratz

Treasurer

Dan Lewis

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Jason Otke

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Nick Haslag

Christy Lyon

Matt Kujath

Ryan Claspill

Jeff Hoelscher

Jim Hagenhoff

Angie Laughlin

HBA of MO Rep- Jason Otke

Executive Officer- Rachel Andrews

Administrative Assistant-

Political Consultant- Heath Clarkston

Calendar of Events

July 13th 11:30 HBA Golf Committee to meet. if you are interested in serving on the committee please contact the HBA office

No Board or Membership Meeting in July

August 9th 4 Pm-Board meeting at the HBA office

August 10 tentative Cornhole Tournament



DO **BUSINESS** WITH AN NAHB MEMBER.

THEY UNDERSTAND YOU



2022 Permit Totals

Permits Issued 2022

	Single Family		Other	
	City	Osage County	City	Osage County
January	0	10	16	6
February	3	7	11	8
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Year to Date	3	17	37	14

Permits Issued 2021

	Single Family		Other	
	City	Osage County	City	Osage County
January	1	5	40	12
February	2	5	37	6
March	2	5	27	6
April	0	10	109	16
May	7	9	56	7
June	4	13	48	15
July	1	10	31	5
August	1	10	46	9
September	2	8	56	7
October	2	15	34	12
November	0	10	45	6
December	5	13	37	5
Year to Date	31	119	606	108

Click on spreadsheet for link to current permits



May New Home Sales up in Advance of Fed's June Rate Hike

After posting four consecutive monthly declines on rising mortgage rates and worsening affordability conditions, [new home sales](#) posted a solid gain in May as some buyers rushed into the market in advance of the Federal Reserve's June interest rate hike.

Sales of newly built, single-family homes in May increased 10.7% to a 696,000 seasonally adjusted annual rate from an upwardly revised reading in April, according to newly released data by HUD and the Census Bureau. New home sales are down 10.6% in 2022 on a year-to-date basis. Though new home sales registered a solid increase in May, we expect sales to decline in June following the Fed's action to significantly raise interest rates in an effort to ease inflation. While sales were up in May, the 696,000 annual pace was 5.9% lower than a year ago.

Existing home inventory remains tight and this supports demand for new construction.



New single-family home inventory remained elevated at a 7.7 months' supply, up 42.6% over last year, with 444,000 available for sale. However, only 8.3% of new home inventory is completed and ready to occupy. The remaining have not started construction (25.9%) or are currently under construction.

Regionally, on a year-to-date basis, new home sales fell in all four regions, down 3.8% in the Northeast, 21.7% in the Midwest, 12.3% in the South and 2.2% in the West.

NAHB Members Trek to Capitol Hill

More than 600 builders, remodelers and associate members visited Capitol Hill on June 15 for NAHB's [2022 Legislative Conference](#) to spotlight the growing housing affordability crisis that threatens to derail the economy.

In more than 200 individual meetings, NAHB members urged their lawmakers to support policies that will ease building material supply bottlenecks and increase the production of quality, affordable housing.

Know the Signs of Heat Stroke

It's the peak of the summer, and that means workers may face high heat conditions. During this dangerous time, the most serious heat illness is heat stroke. Symptoms include: Confusion, slurred speech, disorientation, inability to think clearly, collapsing, unconsciousness or potential seizures, and no sweating. If a worker is experiencing heat stroke, cool them down immediately and call 911. Tips to keep workers safe on the jobsite can be found in the NAHB's [Heat Stress Safety Toolkit](#).

Biden Signs Ocean Shipping Reform Act

President Biden in June signed into law the [Ocean Shipping Reform Act](#). The measure is designed to move ships into and out of ports faster and to address barriers to trade and challenges associated with moving goods to their final destination.

"This legislation will help ease building material supply chain bottlenecks that are raising the cost of housing and allow builders to increase production of badly needed affordable housing," said Jerry Konter, NAHB chairman and a home builder and developer from Savannah, Ga.

Plan to Apply for an NAHB Industry Award

Each year, NAHB recognizes the best of the best in our industry. Our prestigious awards celebrate, honor and recognize excellence. As an award winner, the spotlight shines on your business with year-long promotion.

So, gather your photos and the descriptions of your stellar projects. Shout out your biggest accomplishments and get the recognition you deserve. NAHB's award applications open July 11. [Find the award program](#) that's right for your business and enter.

Thousands Attend Second Housing Showcase

Visitors came to the National Mall in droves June 10-12 to check out the latest [housing innovations](#) and learn more about how they can help address the housing affordability crisis. Building on the first Showcase event in 2019, the 2022 Innovative Housing Showcase featured more than a dozen exhibitors of innovative building technologies — including full-size prototype homes — that address affordability and resiliency and emphasize energy efficiency and sustainability. Exhibitors counted a total of 18,000 visits at the displays. NAHB and the Department of Housing and Urban Development co-hosted the event.

What Does the Fed's Rate Hike Mean for Housing?

At the conclusion of its June meeting, the Federal Reserve surpassed prior expectations and raised the federal funds target rate by 75 basis points. It was the largest increase for the funds rate since 1994 and a clear response to elevated inflation data from May.

Mortgage interest rates are closing in on 6% and will continue to climb as further tightening is expected throughout the year.

Given signs of slowing economic activity, including six straight months of declines for home builder sentiment, [a clear risk](#) is that by falling behind the curve, the Fed will overshoot on tightening and bring on a recession.



There continues to be a housing deficit in the United States. The nation's aging housing stock will further support demand for remodeling activity. And as mortgage interest rates rise, the demand for rental multifamily and single-family housing will remain solid.

Regs Are 40% of Multifamily Costs

A recent study by NAHB and the National Multifamily Housing Council found that regulation imposed by all levels of government account for an average of 40.6% of [multifamily development costs](#).

Excessive regulations and conflicting requirements can cause delays, increase costs and make it difficult to build new housing that working families can afford.

To help builders expand multifamily housing production, NAHB is calling on local, state and federal officials to roll back costly impact fees, inefficient zoning rules, and density and growth restrictions that derail efficient land use and drive up housing costs.

Home Buyers Spend More

NAHB analysis of Consumer Expenditure Survey (CES) data from the Bureau of Labor Statistics shows that in the first year after closing on a home sale, buyers of new homes [spend four times as much](#) as non-moving owners and twice as much as buyers of existing homes.

Top Expenditures

Alterations and repairs:

New home buyers - \$11,930

Buyers of existing homes - \$5,761

Non-moving owners - \$2,966

Furnishings:

New home buyers - \$5,122

Buyers of existing homes - \$2,665

Non-moving owners - \$904

Take the 'No Shame Pledge' to End Stigma Around Addiction

More than 108,000 Americans died last year from accidental drug overdoses. For people struggling with a substance use disorder, one of the biggest barriers to getting the treatment and support they need is the stigma associated with addiction.

Many people who could benefit from treatment and other resources do not utilize them because of the shame and blame associated with addiction. NAHB continues to work with SAFE Project, a national nonprofit bringing a unified and collaborative approach to the fight to end the addiction fatality epidemic.

Join NAHB in combating the negative public perception and supporting others in speaking up about their own disorders by signing the [No Shame Pledge](#) — SAFE Project's national movement to combat stigma. There's no shame in getting help for addiction and mental health.

The No Shame Pledge

I understand that addiction is a disease, and I pledge to eliminate the stigma for individuals, family members, and friends experiencing it.

I commit to learning more about the disease of addiction and to changing the conversation surrounding it. I support those facing these challenges and want to provide them with a shame-free environment to overcome them.

I will learn more about factors that contribute to addictive behavior — such as mental health challenges and trauma — and encourage individuals to seek the help and treatment needed to address them.

For individuals in recovery, I pledge to support them in their recovery journey by providing supports, not barriers, as they continue their path of leading a self-directed, safe, productive, and successful life.



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WE'RE MORE THAN HOMES.

We build communities.

HBA OF CENTRAL MISSOURI

MISSION STATEMENT

The Home Builders Association of Central Missouri is an organization of professional builders and related industries, dedicated to serving its members.

We strive to be a resource center and "THE" voice on building issues. We do this by educating our members, providing networking opportunities and advocating progressive growth in the communities.



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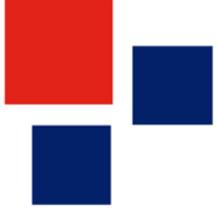
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