

HBANews



November 2021

November Membership Meeting

Spike Appreciation

Wednesday, November 10th

Social : 6pm at the Eagles on MO Blvd

Dinner: 7pm Thanksgiving Dinner

cost: \$15 per person

RSVP by Monday November 11th

program: Marketing with Purpose

-Marketing Tips & Tricks

-Free Digital Tools-

Capital Lifestyles (beyond the paper)

Imagemark

Sponsored by:

Imagemark



Leadership List

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Brice Bernskoetter

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Ryan Claspill

Jeff Hoelscher

Jim Hagenhoff

Angie Laughlin

HBA of MO Rep- Jason Otke

Executive Officer- Rachel Andrews

Administrative Assistant- Open

Political Consultant- Heath Clarkston

Calendar of Events

November 7th, Noon - 4:00 p.m. -
HBA Parade of Home

November 9th -4:00 pm HBA
Board Meeting

November 10th -6:00pm HBA
Membership Meeting sponsored
by Imagemark

December 1st -4:00 pm Home
Show Committee Meeting

December 7th -4:00 pm HBA
Board Meeting

December 8th- 5:30 pm HBA
Christmas Party at St Martins
Knights of Columbus

January 5th -4:00 pm HBA Home
Show committee meeting

January 11th 4:00 pm HBA
Board Meeting

January 12th 6:00 pm HBA
Membership Meeting at the
Eagles

2021 Parade of HOMES

Tour Homes and Subdivisions

Presented by: **HBA** HOME BUILDERS ASSOCIATION OF CENTRAL MISSOURI

SUNDAY NOVEMBER 7 NOON - 4 PM

- SEVERAL HOMES
- QUALITY CONSTRUCTION
- GREAT IDEAS
- BUILDING SITES

Pick up your FREE ISSUE at any of the homes on parade.



FIND THE MAP, SUBDIVISIONS AND HOMES AT

HBACENTRALMO.COM

SAVE THE DATE

HBA Home SHOW

FEBRUARY 25 & 26

at the  CAPITAL MALL



2022 Home Show Contract and forms were sent out to all previous exhibitors. The contract and deposit are due Nov. 30th to hold your booth for the 2022 show.

If you were not an exhibitor in last years show and would like to be in the 2022 show, please contact the HBA office at

635-6001

www.hbacentralmo.com/events



You are invited to the annual
Home Builders Association of Central Missouri's
Christmas Party

*Please join us for an evening of
 Food, drink, fun, dancing and a chance to win exciting prizes.*

WHEN: Wednesday, December 8th 2021
WHERE: St. Martin's Knights of Columbus
 537 Route T
 (Hwy 50 W to Route D/T - Lohman - St. Martins Exit - Turn Right on T
 Go 1.1 miles and turn left into Knights of Columbus)
TIME: Social Hour: 6:00 p.m.
DINNER: 7:00 p.m.
DANCE: 8:30-11:00 p.m. Around the Clock Mobile DJ
COST: \$30.00 per person in advance - **\$40.00** at the door

Your company may reserve a table for an additional \$10 per table. Max of 8 per table.



2020 HBA Christmas Party



Business Name _____ Contact Person _____

Mail to: 1420 Creek Trail Drive, Jefferson City, MO 65109 or fax: 632-6001

of Tickets _____

of table reservation _____
 (Minimum and max of 8 people per table)

Credit Card Payment Check enclosed Please invoice

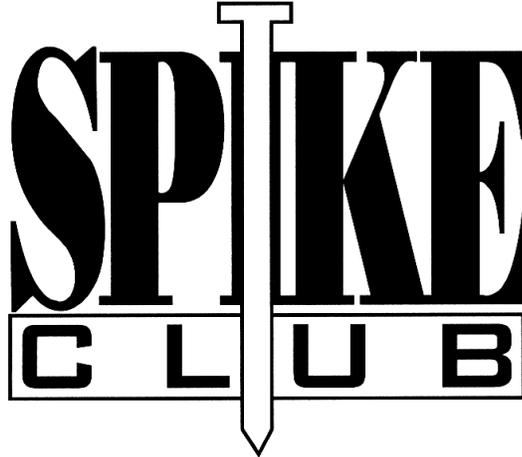
Name on credit card _____ Zip Code _____

Credit Card Number _____

Visa Mastercard Expiration date _____ Card Security Code _____

November is National Spike Month anyone that sponsors a new member will receive a spike credit and each time the member renews you will gain another credit.

Members below will receive spike awards and recognition at the November Membership Meeting.



NAHB SPIKE CLUB AWARDS

Linda Ferguson, Cole County Abstract 6 credits

Jason Otke, Dick Otke Construction 6 credits

Brice Ready, Ready Construction 6 credits

Dan Klindt, Ecowater Systems 6.5 Credits

Ken Sandbothe, Sandbothe Plumbing 6.5 Credits

New Members

Angie Finton Designs LLC

Angie Finton

573-639-3974

2021 Permit Totals

Permits Issued 2021

	Single Family		Other		
	City	Code County	City	Code County	
January	1	5	40	12	
February					
March					
April					
May					
June					
July					
August					
September					
October					
November					
December					
Year to Date	22	89	2169	87	2367

Permits Issued 2020

	Single Family		Other		
	City	Code County	City	Code County	
January	6	6	18	5	
February	3	1	35	3	
March	1	13	35	13	
April	1	20	430	20	
May	2	8	115	8	
June	6	17	487	17	
July	3	12	254	12	
August	3	9	223	9	
September	5	12	196	15	
October	2	6	100	12	
November	3	12	31	5	
December	5	8	55	7	
Year to Date	35	127	2454	126	2742

Click on spreadsheet for link to current permits

Top Markets for New Home Permits over the Last Decade

Home building staged a slow, modest recovery during the last decade in the wake of the Great Recession, then saw an uptick last year during the COVID-19 pandemic. Increased building activity can be seen in both the [single-family and multifamily](#) sectors, based on data for permits from the U.S. Census Bureau.

In 2020, builders applied for 979,360 single-family permits, which is 134% higher than the 2011 level of 418,498. For multifamily construction, 491,781 permits were issued in 2020. This is 139% higher than in 2011.

Texas took the top spot, with three out of the five largest single-family markets in the Lone Star state. The graphic to the right shows the top 20 metropolitan statistical areas for single-family permits issued between 2011-2020.

For multifamily construction, the New York-Newark-Jersey City, NY-NJ-PA metro area topped the list with 377,761 permits from 2011 through 2020. The No. 2 market over

Top Markets for Single-Family Permits 2011-2020

Metropolitan Statistical Area	Single-Family Permits
Houston-The Woodlands-Sugar Land, TX	363,067
Dallas-Fort Worth-Arlington, TX	292,219
Atlanta-Sandy Springs-Roswell, GA	196,745
Phoenix-Mesa-Scottsdale, AZ	179,479
Austin-Round Rock, TX	135,181
Charlotte-Concord-Gastonia, NC-SC	129,832
Washington-Arlington-Alexandria, DC-VA-MD-WV	127,967
Orlando-Kissimmee-Sanford, FL	118,372
Nashville-Davidson-Murfreesboro-Franklin, TN	108,311
Tampa-St. Petersburg-Clearwater, FL	103,117
New York-Newark-Jersey City, NY-NJ-PA	97,224
Raleigh, NC	90,779
Denver-Aurora-Lakewood, CO	88,937
Seattle-Tacoma-Bellevue, WA	86,362
Riverside-San Bernardino-Ontario, CA	84,803
Los Angeles-Long Beach-Anaheim, CA	82,350
Jacksonville, FL	81,635
Las Vegas-Henderson-Paradise, NV	80,024
Minneapolis-St. Paul-Bloomington, MN-WI	75,800
Chicago-Naperville-Elgin, IL-IN-WI	73,177

Source: NAHB analysis of U.S. Census Bureau data

the same period was Dallas-Fort Worth-Arlington, TX with 217,621 permits, followed by Los Angeles-Long Beach-Anaheim, CA (185,732), Houston-The Woodlands-Sugar Land, TX (162,545), and Seattle-Tacoma-Bellevue, WA (139,659).

NAHB Calls for Action on Supply Chain

NAHB is calling on Congress and the Biden administration to help ease building material [supply chain bottlenecks](#) by removing trade barriers and seeking solutions to port congestion and persistent delays in truck and rail transportation.

Testifying Oct. 20 before the House Small Business Subcommittee on Oversight, Investigations, and Regulations, NAHB Chairman Chuck Fowke told lawmakers that extraordinarily high lumber and building materials prices are serious headwinds for the U.S. housing sector and for housing affordability.

Remodeling Index Remains Strong

NAHB released its NAHB/Royal Building Products Remodeling Market Index (RMI) for the third quarter, posting a reading of 87. That's unchanged from the second quarter, but up five points from the third quarter of 2020. The finding is a signal of residential [remodelers' confidence](#) in their markets, for projects of all sizes.

An index number above 50 indicates that a higher share of remodelers view conditions as good than poor.

Solid Gain for September New Home Sales

Fueled by strong demand and buyers' anticipation of future higher mortgage rates, [new home sales](#) posted a solid gain in September. Sales of newly built, single-family homes in September rose 14% to a seasonally adjusted annual rate of 800,000, from a downwardly revised reading in August, according to newly released data by the U.S. Department of Housing and Urban Development and the U.S. Census Bureau.

More New Homes Receive HERS Rating

A home's Home Energy Rating System (HERS) [Index Score](#) is calculated by a certified Residential Energy Services Network (RESNET) HERS Rater who provides an energy rating for a home by comparing its features against a defined reference home (a 2006 standard built home).

Since the inception of the HERS Index in 1995, there have been more than 3.2 million HERS-rated homes, with more than 230,000 rated this year. 2020 saw a 24% increase in the number of rated homes over 2019, with nearly one in four new homes built receiving a HERS Index Score, according to RESNET.

FHFA Announces Measures To Promote Affordability

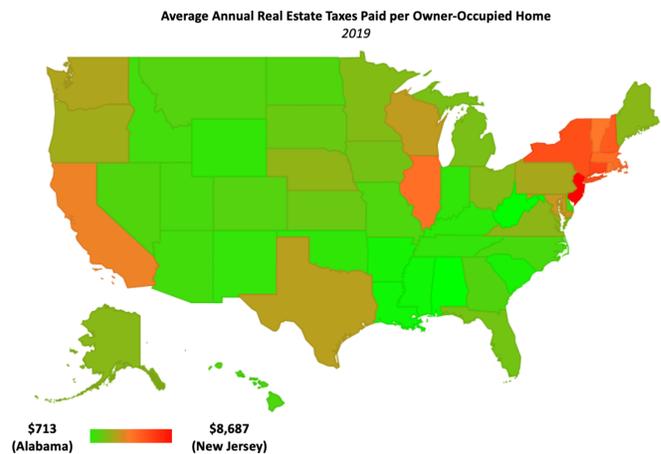
The Federal Housing Finance Agency has [announced measures](#) to advance the affordability of home-ownership, especially in under served communities.

Over the coming months, Fannie Mae and Freddie Mac (the Enterprises) will expand certain eligibility requirements for their RefiNow and Refi Possible refinance programs aimed at assisting low-income borrowers.

Property Taxes Vary Widely from State to State

Property taxes vary widely across states both in terms of annual taxes paid as well as effective tax rates.

In 2019, the difference between average real estate taxes paid by New Jersey and Alabama home owners was \$7,974. New Jersey continued its distinction as having the highest average real estate tax bill per home owner (\$8,687) as well as the highest effective tax rate (2.13%). Alabama (\$713) and Hawaii (0.31%) were at the other end of the spectrum, with the lowest annual real estate tax bill and average effective tax rate, respectively. The [difference in taxes](#) between New Jersey and Alabama grew by \$170 between 2017 and 2019.



The map above shows the concentration of high average property tax bills in the Northeast. In contrast, southern states (with the exception of Texas) boast some of the lowest RET bills for their resident homeowners.

Lot Shortage Getting Serious

Even as home builders deal with a shortage of skilled labor and building materials supply challenges, in many areas they are also facing a [serious lot shortage](#).

In a recent NAHB survey, 76% of builders reported that the overall supply of developed lots in their areas was low to very low. This is a record-high response to this question since NAHB began collecting the information in the 1990s. The previous record was 65% in 2018.

Responding to questions in the September 2021 NAHB/Wells Fargo Housing Market Index (HMI) survey, 46% of single-family builders characterized the supply of lots simply as low, and 30% said the supply of lots was very low.

And Where Are the Workers?

Economic growth for 2021 is expected to post the best GDP expansion rate since 1984. But the labor shortage has taken some of the bloom off the economic rose.

The Bureau of Labor Statistics employment report for September registered a gain of only 194,000 jobs. Forecasters, including NAHB, were looking for a gain closer to 500,000. Indeed, the number of open, [unfilled jobs in the construction sector](#) now totals 344,000.

As of September, residential construction workers totaled 3.1 million, broken down as 882,000 builders and 2.2 million residential specialty trade contractors. Over the last 12 months, home builders and remodelers added 136,300 jobs on a net basis.

Green Home Tour Looks at Healthy Home in Pebble Beach

The NAHB/NAR Home Performance Counts: Virtual Green Home Tour Series continues in November from Pebble Beach, Calif., at Villa Bilancia.

Healthy home construction is one of the hottest topics in homebuilding today. Bill Hayward and his family experienced firsthand why it is critical. Years ago, they moved into what they thought was their dream home, only to discover the house was making them sick. From that experience, Bill was inspired to help people better design their homes, leading to the creation of the [Hayward Healthy Home principles](#) and the Hayward Score.

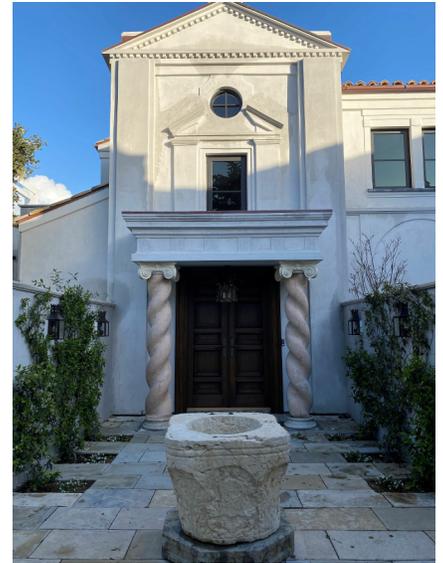
Villa Bilancia is the Hayward's recently completed dream home. It was built using leading edge building science and healthy living knowledge. Experience high-performance at the highest level while also learning how the efficient and healthy strategies used are scalable to all homes.

Another of the guiding principles for this home comes from the [Wellness Within Your Walls](#) (WWYW) program. WWYW founder Jillian Pritchard Cooke joins Bill on the tour and the post-tour Q&A.

Register for the tour at nahb.org/greentour.

These free 45-minute green tours are held the third Thursday of each month and include a live Q&A with building and real

estate professionals. Registrants can access the replay for this event and others in the series through NAHB's [webinar replay library](#).



The series is a product of [Home Performance Counts](#), a joint educational initiative between NAHB and the National Association of Realtors (NAR).

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HBA OF CENTRAL MISSOURI

MISSION STATEMENT

The Home Builders Association of Central Missouri is an organization of professional builders and related industries, dedicated to serving its members.

We strive to be a resource center and "THE" voice on building issues. We do this by educating our members, providing networking opportunities and advocating progressive growth in the communities.



MEMBER SAVINGS PROGRAM

at a glance

nahb.org/savings

AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
	Save \$500 per vehicle on select vehicles for retail customers. Save \$500 - \$1,000 per vehicle on select vehicles for fleet customers. Stackable with most national retail & fleet offers. NAHB member & household family eligible.	Chevrolet, Buick, GMC	nahb.org/gm
	Save between \$2,000 - \$9,500 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.	Nissan, Infiniti	nahb.org/nissan
	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number 6572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #G572900
	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number 2536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900
	Special discount on personal auto insurance.	Insurance	geico.com/disc/nahb 800-368-2734

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
	Extra 2% off Lowe's Account Receivable or Business Account. FREE delivery of \$500 plus orders. 5% off at store using LAR or LBA.	Building Materials	lowesforpros.com/nahb 877-435-2440

SHOPPING & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
	MEMBER DEALS Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/legim-1 (877) 579-1201
	SAM'S CLUB One-year membership for \$24.88.	Bulk Discount Retail	bit.ly/nahbsams (877) 579-1201
	HOTELPLANNER NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 1-800-497-2175

NAHB members saved
over **\$29,000,000** last year!



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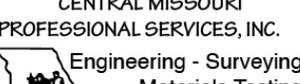
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