

Newsletter of the Home Builders Association of Central Missouri

# HBANews



December 2020

HBA members:

As concern about the current COVID-19 cases rise in our counties, we're doing our best to keep everyone healthy and safe in the workplace while also minimizing the disruptions to our day-to-day operations.

However due to the rising cases and limitations the HBA board and staff have decided to cancel this years Christmas party.

Additionally, any events scheduled will be either canceled or postponed. You will be receiving updated calendar invites/notifications from staff regarding various meetings.

At this time, we would like to say a BIG THANK YOU to our HBA members and their businesses for their support during this trying year.

Our success comes from financial commitment and hard work from our board of directors, members and volunteers. As we look forward to 2021 we wish each and everyone of you a Merry Christmas and a Happy New Year!

Sincerely,  
Rachel Andrews  
HBA of Central MO



# Leadership List

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Jason Otke

**1st Vice President**

Brice Ready

**2nd Vice President**

Lisa Lehman

**Secretary**

Donna Viessman

**Treasurer**

Dan Lewis

**Past President**

Brice Bernskoetter

**Board Members**

Nick Haslag

Adam Boessen

Tim Wilbers

Ryan Claspill

Jeff Hoelscher

Jim Hagenhoff

Angie Laughlin

HBA of MO Rep- Jason Otke

Executive Officer- Rachel Andrews

Administrative Assistant- Open

Political Consultant- Heath Clarkston

**December 2nd-** 11:30am Home Show  
Committee Meeting at Aerodry

**December 8th-** 4pm Board of  
Directors Meeting at HBA Office

**December 9th-** 6pm Christmas Party  
- **Cancelled**

**January 6th-** 11:30pm Home Show  
Committee Meeting at Aerodry

**January 12th-** 4pm Board of  
Directors Meeting at HBA Office

**January 13th-** 6pm tentative HBA  
membership meeting.

**February 9th-** 4pm HBA Board of  
directors meeting

**February 10th-** 6pm tentative  
membership meeting

**February 19 and 20-** HBA Home  
Show

## 2020 Permit Totals

Permits Issued 2020

	Single Family		Other	
	City	Code County	City	Code County
January	6	6	18	5
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
<b>Year to Date</b>	<b>6</b>	<b>6</b>	<b>18</b>	<b>5</b>

Permits Issued 2019

	Single Family		Other	
	City	Code County	City	Code County
January	1	5	8	3
February	3	11	22	1
March	4	17	21	7
April	3	4	13	1
May	4	12	17	1
June	5	11	18	13
July	4	13	24	3
August	5	9	17	1
September	1	11	40	13
October	3	10	37	13
November	3	9	17	3
December	4	5	10	4
<b>Year to Date</b>	<b>41</b>	<b>137</b>	<b>245</b>	<b>120</b>
				<b>550</b>

**Click on spreadsheet for link  
to current permits**



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**FIND A PRO HBA Home Show @the mall**  
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**FEBRUARY 19 & 20**  
10:00AM TO 7:30PM      9:30AM TO 6:00PM

**HBA**  
HOME BUILDERS ASSOCIATION OF CENTRAL MISSOURI

at the  **CAPITAL MALL**

If you would like to exhibit in the 2021 Home Show, please contact the HBA office at 635-6001 or Chairman Lisa Lehman at 573-680-0677

Contracts and forms are available on the HBA website  
[www.hbacaentralmo.com](http://www.hbacaentralmo.com)

See COVID protocols and back up dates on the next page.

### **Safety details outlined for the HBA Home Show 11/25/2020:**

- Maximum number of workers in a 100 sq. ft. is 2
- Social distancing will be implemented by using signage directing consumers to social distance and stay 6' feet apart, one-way traffic aisle signs, plus additional spacing in needed areas.
- More room has been allocated on the floor plan to accommodate social distancing in areas that have previously been congested in other events.
- Wearing mask a is recommended
- The show will be monitored and if any area is too crowded staff will redirect to different areas and we will stop attendees from entering until others leave if we feel it becomes a social distancing issue. Whatever guidelines are in place at the time of the event will be followed by the Show.
- Face shields will be available for presentations
- Following State and local County as well as CDC guidelines.
- New procedures and processes are being implemented.
- Social distancing, hand washing and sanitizing is actively promoted throughout the building.
- We expect attendees to not enter the building if they are not feeling well, have been exposed to someone with COVID-19 or have traveled internationally within the past 14 days.
- Wellness and travel restrictions are posted on exterior doors.
- The entire facility has been and is being cleaned, sanitized and disinfected regularly.

What if the Show is canceled or postponed?

- We plan to host the event unless a government agency tells us that we cannot. We will notify our vendors immediately by email however we do not anticipate this happening.
- Postponement dates have been set tentatively for March 26 and 27, 2020 or April 17 and 18<sup>th</sup>, 2020.

The HBA's responsibility is to provide an environment that emphasizes a COVID-safe approach to the conduct of our home shows.

Beyond that, neither the HBA, nor any entity or individual participating in our home show (i.e., exhibitors, staff, attendees) can guarantee or otherwise assure that one's participation in the home show will never result in themselves or other contracting COVID or any other virus. By its very nature, one could contract COVID from a host of exposure opportunities that are unrelated to our home show but occur in a timeframe coinciding with the home show.

The HBA intends to fulfill its responsibility by establishing operational protocols for exhibitors, staff and attendees in order to mitigate, minimize and hopefully prevent the exposure to COVID while at our home show.

# New Members

Nathan Smith- Mid-City Lumber

Rachel Bolin- Innovative Shade  
Solutions

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## NAHB Continues to Emphasize Job Site Safety

From the very beginning of the COVID-19 pandemic, NAHB has been working to keep America's home builders and trades partners safe and on the job. That effort is now being redoubled as the country faces a worrying spike in cases, hospitalizations and deaths from the virus.

Early efforts focused on the safety of workers on construction sites. NAHB, in cooperation with the Construction Industry Safety Coalition (CISC), adapted CDC guidance into a Coronavirus [Preparedness and Response Plan](#) for Construction

tailored specifically to home building job sites. That plan was published on NAHB.org on March 25 in English and Spanish. NAHB has been monitoring changes in official guidance and has updated the plan three times, with the most recent version published on Oct. 29.

The plan was immediately adopted by many in the home building industry, with



**A worker on a site in Wisconsin reviews the clearly posted NAHB coronavirus safety materials.**

HBAs adding local guidance and distributing the materials to members, many of whom posted the information on job sites and used them to train workers and trades partners.

The materials provided the basis for the nationwide COVID-19 Jobsite Safety Stand Down held on April 16 and a video toolbox talk. They have also been used by HBAs in their efforts to keep job sites open.

## IRS Rules on PPP and Expense Deductions

Businesses that get their Paycheck Protection Program (PPP) loans forgiven will not qualify for some valuable deductions, according to [IRS guidance](#). "Companies that have "a reasonable expectation that the government won't require them to pay back the money can't deduct the business expenses paid for by the loan."

There is a bipartisan effort in Congress to overturn the IRS' guidance. Senate Finance Committee Chairman Chuck Grassley (R-Iowa) and House Ways and Means Committee Chairman Richard Neal (D-Mass.) support legislative changes that would allow businesses to deduct expenses paid for with PPP money.

## NAHB Focuses on Mental Health

NAHB has launched a new effort focused on mental well being in the construction industry with an emphasis on helping association members support [healthy work environments](#) and be more proactive in looking at their own health and wellness.

Construction workers are particularly susceptible to mental health issues and suicide. More construction workers die by suicide each day than all workplace-related fatalities combined, with a rate of 43.5 suicides per 100,000 workers.

## Single-Family Starts Pace Best Since 2007

Led by solid gains in single-family production, overall housing starts increased 4.9% in October to a seasonally adjusted annual rate of 1.53 million units, according to a report from HUD and the Census Bureau.

The October reading of 1.53 million starts is the number of housing units builders would begin if development kept this pace for the next 12 months. The pace of [single-family starts](#) was the best since the spring of 2007.

## The Pros and Cons Of Solar Panels

Homes with solar photovoltaic panels (PV) can appeal to some new home buyers because of reduced electric bills and a lessened environmental impact. The decision to proceed with such a major investment, however, raises a question about the return on investment.

Home Innovation Research Labs recently [completed a study](#) analyzing the cost effectiveness of rooftop solar PV across five different markets: Phoenix; Tampa, Fla; Boston; Kansas City, Mo.; and Seattle.

## Register Now For Virtual IBSx

The 2021 NAHB International Builders' Show® (IBS) has transitioned to a virtual-only event. The exclusive IBS opportunities that attendees have come to expect from the in-person event will still take place, connecting home building professionals together, online, during the IBSx Virtual Experience (IBSx), Feb. 9-12, 2021.

[Visit BuildersShow.com](#) to register.

## NAHB Prepared to Work With Biden White House

After a long and contentious election season, former Vice President Joe Biden will become the 46th president of the United States.

It appears that Republicans will retain control of the upper chamber. The tally currently stands at 50 Republican Senate seats to 48 Democratic seats, with two Georgia Senate races headed to a Jan. 5 runoff. And while the majority of the U.S. House of Representatives remains in Democratic hands, House Republicans recaptured some of the suburban seats they lost in 2018.

### BUILD-PAC Wins 95% of Races

The election cycle was expected to be competitive in 2020, so members stepped up their support this year for BUILD-PAC, NAHB's political action committee dedicated to electing the most qualified pro-housing, pro-business candidates.

During the 2019-2020 election cycle, BUILD-PAC contributed to 355 U.S. congressional candidates and played in over 100 competitive races. As of Nov. 23, 95% of the candidates [BUILD-PAC supported](#) won their races.

NAHB also endorsed 159 candidates for the U.S. Senate and the U.S. House of Representatives who have shown a commitment to policies that promote homeownership and rental housing opportunities for all Americans. NAHB supported the candidates it endorsed with an intensive voter mobilization effort.

As the 117th Congress is seated in January 2021, and with Democrats regaining control of the White House, NAHB's near-term priorities remain passing another coronavirus relief package and providing relief from recent highs in lumber prices.

Longer-term efforts will focus on ensuring a strong economy and creating a regulatory environment that supports new home production so that housing continues to be the brightest spot in the economic recovery.

Read [NAHB's election summary](#) for more detail about the new political environment.

### Legal Action Fund Provides Grants

NAHB's Legal Action Committee recently recommended that the Board of Directors fund \$56,000 in [Legal Action Fund](#) grants to members and HBAs for legal efforts that will have a national impact on the home building industry. Examples include:

**The Builders Association of Metropolitan Pittsburgh** was awarded \$10,000 in its challenge of state rules that impose greater limits on the number of people on residential job sites than on commercial sites.

**An NAHB member from the Kansas City HBA** received \$11,000 to support their challenge to growth controls imposed by the municipality.

**An NAHB member from the Rochester HBA** in New York received \$10,000 for their efforts to defend a legal victory they achieved in a lower court regarding a challenge to local zoning conditions.

## Building the Dream Series Looks at Housing Affordability

Over the past year, NAHB's "Building the Dream" series, in partnership with The Hill, has explored various factors contributing to the housing affordability crisis. Although the crisis had been a longstanding issue prior to COVID-19, the current pandemic has altered the situation in many cases, including delays in supply chains, labor shortages and increased interest in the suburbs, that have had a further impact on the cost of housing. The Hill's Editor-at-Large Steve Clemons explored the current conditions of housing affordability with policymakers and industry leaders during the series' final event.

Having access to safe, affordable housing has been a paramount concern during the pandemic for both home owners and renters. While forbearance and rental assistance have provided short-term relief in the immediate wake of COVID-19, additional assistance is still needed to prevent families from slipping into poverty, as well as longer-term solutions to address overall affordability.

"There are millions of people in this country who are very vulnerable to any setback in terms of what they can do to stay in a safe, affordable, accessible home," Sen. Sherrod Brown (D-Ohio), ranking member of the Senate Committee on Banking, Housing and Urban Affairs,

shared during the recent event. "We first need to deal with eviction, but we absolutely need a housing policy that will encourage partnerships in building more housing ... Housing has gotten so expensive in metropolitan areas but so cheap in many ways in other places still, and we've got to find ways to encourage growth in those areas."

NAHB and The Hill kicked off the "Building the Dream" series in Minneapolis in November 2019, and the series continued throughout 2020. Full replays of all of the [events in the series](#), including this most recent segment, are available on NAHB.org.

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# WE'RE MORE THAN HOMES.

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## HBA OF CENTRAL MISSOURI MISSION STATEMENT

The Home Builders Association of Central Missouri is an organization of professional builders and related industries, dedicated to serving its members.

We strive to be a resource center and "THE" voice on building issues. We do this by educating our members, providing networking opportunities and advocating progressive growth in the communities.



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Members of the National Association of Home Builders (NAHB) can now enjoy a private offer\* of up to \$1,000 toward the purchase or lease of most new Chevrolet, Buick and GMC vehicles. Choose an eligible vehicle at your local dealer and present your NAHB proof of membership. You can add on incentives from the National Fleet Purchase Program and Business Choice to get the best value on vehicles that run your business. For private offer details, visit [nahb.org/gm](http://nahb.org/gm).

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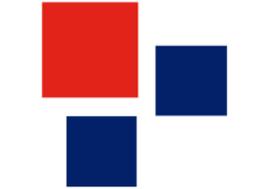
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