

Newsletter of the Home Builders Association of Central Missouri

HBANews



September 2020



HBA Don Strobe Memorial BBQ

Wednesday, September 9th

at Memorial Park

Social at 5:00pm

Carry-out Dinner served from 5:30 to 7:00pm

Beverages Sponsored by Cole County Industries

If you would like to have tickets mailed to you, please contact the HBA office with how many tickets you will need by

Thursday September, 3rd



Leadership List

President

Jason Otke

1st Vice President

Brice Ready

2nd Vice President

Lisa Lehman

Secretary

Donna Viessman

Treasurer

Dan Lewis

Past President

Brice Bernskoetter

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Jared Buetcher

Adam Boessen

Tim Wilbers

Ryan Claspill

Jeff Hoelscher

Jim Hagenhoff

Angie Zimmerman

HBA of MO Rep- Jason Otke

Executive Officer- Rachel Andrews

Administrative Assistant- Stacey Meyer

Political Consultant- Heath Clarkston

Calendar of Events

September 8th- 4pm Board of Directors Meeting

September 9th- 5:30pm HBA BBQ at Memorial Park

September 24th- HBA Golf Tournament at Redfield Golf Center

October 13th- 4pm Board of Directors Meeting

October 14th- 6pm Ladies Night Bingo at Eagles on MO Blvd everyone welcome Sponsored by Cole County Abstract

October 25- 12pm-4pm tentative HBA Parade of Homes

2020 Permit Totals

Permits Issued 2020

	Single Family		Other	
	City	Cole County	City	Cole County
January	6	6	18	5
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Year to Date	6	6	18	5

Permits Issued 2019

	Single Family		Other	
	City	Cole County	City	Cole County
January	3	11	25	4
February	4	15	21	8
March	4	15	15	11
April	4	12	13	14
May	7	14	18	12
June	6	13	24	8
July	4	6	13	3
August	1	11	6	13
September	3	10	35	18
October	3	6	17	4
November	4	4	11	4
December				
Year to Date	48	137	245	120

Click on spreadsheet for link to current permits



DON STROPE MEMORIAL

BBQ

WEDNESDAY, SEPTEMBER 9th

MEMORIAL PARK

Tickets \$15.00

Carryout only served from 5:30 -7:00pm

Pork steak dinner, beans, slaw, bread and cookie

Total # of Tickets _____ Total Cost \$ _____

PAYMENT: Check Enclosed Invoice (6 or more tickets only, please)

Name of HBA Company _____

Contact Name _____

Contact Address _____

City, State & Zip Code _____

**REGISTRATION DEADLINE: MUST BE RECEIVED BY
SEPTEMBER 7th, 2020**

Please return completed form and payment to:

HBA of Central MO 1420 Creek Trail Drive Jefferson City, MO 65109

Phone: 635-6001, Fax: 632-6001

Email: rachel@hbacentralmo.com

**TICKETS WILL BE MAILED TO THE ABOVE ADDRESS PRIOR
TO THE BBQ IF RECEIVED
BY SEPTEMBER 3rd**

**OTHERWISE PLEASE PICK UP AT HBA OFFICE OR AT BBQ
-NO CANCELLATIONS**

SAVE THE DATE

26th Annual HBA Golf Tournament

Thursday, September 24, 2020
Redfield Golf & Country Club



The HBA Golf Tournament is currently sold out! However we are still looking for Hole Sponsors and a Happy Hour Wings Sponsor. We could use some help the day of as well. Please contact the HBA office if you would like to volunteer.



HBA Cornhole tournament 1st place winners Justin and Jayme Hunter from Cole County Industries, 2nd place Zachary Bock & Tyler Bailey with Mid Mo Surfaces, 3rd place Ralph McCasland Brady's JC Glass and Matt Allen MRA Construction, picture stand in Brice Ready. Thanks to Cole County Industries and Cole County Eastern District Commissioner Jeff Hoelscher for sponsoring the event and Kathy Hendrix for all your help. A great turnout and fun time!

New Members

Socket

Christi Wolverton

573-817-0000

Builder Confidence in Single-Family Market at Record High

In a sign that housing continues to lead the economy forward, builder confidence in the market for newly-built single-family homes increased six points to 78 in August, according to the latest NAHB/Wells Fargo [Housing Market Index](#) (HMI). The HMI now stands at its highest reading in the 35-year history of the series, matching the record set in December 1998.

Derived from a monthly survey that NAHB has been conducting for 35 years, the NAHB NAHB NAHB/Wells Fargo Housing Market Index gauges builder perceptions of single-family home sales and sales expectations for the next six months as “good,” “fair” or “poor.” The survey also asks builders to rate traffic of prospective buyers as “high to very high,” “average” or “low to very low.” Scores for each component are then used to calculate a seasonally adjusted index where any number over 50 indicates that more builders view conditions as good than poor.



All the HMI indices posted gains in August. The HMI index gauging current sales conditions rose six points to 84, the component measuring sales expectations in the next six months increased three points to 78 and the measure charting traffic of prospective buyers posted an eight-point gain to reach its highest level ever at 65.

Looking at the three-month moving averages for regional HMI scores, the Northeast jumped 20 points to 65, the Midwest increased 13 points to 63, the South rose 12 points to 71 and the West increased 15 points to 78.

Lumber Prices Up 130% Since April

Lumber prices have risen more than 130% since mid-April. As a result, the average [cost of lumber](#) in a typical new single-family home has gone up by \$13,500 and by \$5,100 in a typical multifamily home.

NAHB is asking Commerce Secretary Wilbur Ross and U.S. Trade Representative Robert Lighthizer to re-engage with Canadian officials to achieve a long-term agreement on softwood lumber. NAHB is also asking the U.S. Lumber Coalition to find ways to address shortages in the domestic lumber supply chain.

Fannie, Freddie to Delay Refinance Charge

After strong opposition from NAHB and many other housing, consumer advocacy, and banking groups, the Federal Housing Finance Agency (FHFA) announced Aug. 25 that it has ordered Fannie Mae and Freddie Mac to delay until Dec. 1, 2020, the implementation of a new 0.5% surcharge on mortgage refinances.

The government-backed mortgage guarantors on Aug. 13 announced they would charge an additional 0.5% fee on refinanced mortgages they purchase beginning Sept. 1 due to “market and economic uncertainty” caused by the COVID-19 pandemic.

Who Are NAHB's Associate Members?

NAHB's 80,000 Associate members are an important part of membership. The largest share of [Associate members](#), 43%, are subcontractors or specialty trade contractors. Roughly 13% work in professional fields such as accounting and engineering, and 11% work in retail dealerships. About 8% are employed in financial services, 4% work in wholesale distributorships, and 20% listed “other associate” as their primary activity.

Consider Serving On An NAHB Committee

NAHB invites all members in good standing to consider serving on a [committee or council board of trustees](#). These groups meet in person during the Spring and Fall Leadership Meetings and at the International Builders' Show to discuss legislative and regulatory news, industry trends and more, and to make informed policy recommendations to NAHB's Board of Directors. The 2021 application period is open until Oct. 30, 2020.

NAHB Education An Online Success

NAHB Education has adapted quickly to COVID-19's effects on the classroom, and is now offering its intensive, full-day designation courses – such as those for the Certified Aging in Place Specialist (CAPS) professional designation – on a virtual platform.

The designation courses are commonly offered through HBAs. [The transition](#) has been a success for students, instructors and HBAs offering the courses, because more people can attend from their home or office.

NAHB Again Endorsing Pro-Housing Candidates for Congress

NAHB is once again endorsing candidates for the U.S. House and Senate in the upcoming Nov. 3 elections. [NAHB endorses candidates](#) who have shown a commitment to policies that promote homeownership and rental housing opportunities for all Americans.

NAHB makes all of its endorsement decisions in concert with the state and local home builders associations (HBAs) of the lawmakers under consideration.

To date, NAHB has endorsed 82 candidates, including 72 in the House and 10 in

the Senate. Many of the endorsements were made for primary elections. NAHB will continue to work with its state and local HBAs to announce additional endorsements and updates based on primary results.

As the nation deals with the COVID-19 pandemic, NAHB encourages all voters to prepare now to ensure your vote counts on Election Day. You can check your state's voter registration deadlines and mail-in voting rules on vote.org. The organization also has a listing of voting changes made by each state in response to COVID-19.

Year-Over-Year Gains in Permits

Over the first six months of 2020 – and after the onset of the impact of the coronavirus – total [single-family permits](#) issued year-to-date nationwide reached 433,484. This is a 3.8% increase over the June 2019 level of 417,453.

Year-to-date ending in June, single-family permits across the four regions ranging from an increase of 6.5% in the South to a decline of 1.7% in the Northeast. In multi-family permits, the South reported a 3.1% increase while the other three regions reported declines – Northeast (-14.7%), Midwest (-6.2%), and West (-5.6%).

Between June 2019, and June 2020, 34 states saw growth in single-family permits while 16 states and the District of Columbia registered a decline. South Dakota recorded the highest growth rate during this time at 36.7% from 1,178 to 1,610.

Building Products in Construction

NAHB analysis of government data indicates that new single-family and multifamily construction used about \$94.9 billion in building products in 2019.

Although the vast majority of that amount was produced domestically, supporting jobs in the U.S. manufacturing sector, roughly \$6.1 billion was imported from other countries.

Among the major [product categories](#), new residential construction in 2019 used more than \$11 billion each of cement and concrete products and architectural and structural metals.

Other products toward the top of the list were plastic products, household furniture and kitchen cabinets, paints, plywood and engineered wood products, household appliances, HVAC and refrigeration equipment, and electrical equipment.

September Public Affairs Report

By Heath Clarkston

MISSOURI SPECIAL SESSION CONTINUES CRIME BILLS

On Tuesday, August 25th the Missouri House of Representatives acted on several bills as part of a Special Session that began on July 27th and is likely to last into the month of September.

The Missouri House passed several bills aimed at curbing crime in our metropolitan areas of the state. These bills include legislation to address:

- Repealing residency requirement for police and emergency medical responders in the City of St. Louis
- Creation of a witness protection fund to keep witnesses of violent crime safe before a trial
- Increase the penalties for those selling guns to juveniles
- Making it illegal to assist someone age 17 or younger to commit certain violent crimes

The Missouri Senate is expected to return to Jefferson City in September to consider these measures. Other items have been suggested by the Governor to be added to the Special Session legislation including providing the Attorney General with concurrent jurisdiction for violent crimes committed in St. Louis City and allowing children from age 12 and older to be certified by a judge to stand trial as an adult for violent crimes against others.

Discussion inside the capitol continues the possibility of Governor Mike Parson (R) of calling another Special Session to begin during the annual Veto Session beginning the week of September 14th to address several state budget items due to the potential federal CARES Act funding and consideration of legislation shielding various businesses from legal liability during the COVID-19 pandemic.

COLE COUNTY PROMOTES ERIC LANDWEHR TO PUBLIC WORKS DIRECTOR

Long time Cole County Public Works Director Larry Benz has announced he will retire in November after holding his position since 2005. The HBA has worked with Larry for many years and would like to congratulate him on his retirement.

Eric Landwehr has been promoted to the Public Works Director, beginning in November. Landwehr joined Cole County approximately fifteen years ago and has the experience needed to continue moving the county forward. Landwehr spearheaded several major public work projects over the years while working with Benz and thus the transition should be unnoticeable to the public when connecting with the

WE'RE MORE THAN HOMES.

We build communities.

HBA OF CENTRAL MISSOURI MISSION STATEMENT

The Home Builders Association of Central Missouri is an organization of professional builders and related industries, dedicated to serving its members.

We strive to be a resource center and "THE" voice on building issues. We do this by educating our members, providing networking opportunities and advocating progressive growth in the communities.



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We're in the offering NAHB members up to \$1,000 business.

2018 Chevrolet Low Cab Forward 3500HD | 2018 Chevrolet Express 2500 Cargo Van | 2018 Chevrolet Silverado 2500HD | 2018 GMC Sierra 1500

NAHB MEMBERS BENEFIT FROM THESE SPECIAL OFFERS.
Members of the National Association of Home Builders (NAHB) can now enjoy a private offer* of up to \$1,000 toward the purchase or lease of most new Chevrolet, Buick and GMC vehicles. Choose an eligible vehicle at your local dealer and present your NAHB proof of membership. You can add on incentives from the National Fleet Purchase Program and Business Choice to get the best value on vehicles that run your business. For private offer details, visit nahb.org/gm.

NAHB | GENERAL MOTORS FLEET

*Wholesale offer amount varies by model. City Express and Low Cab Forward receive a \$200 Offer for both fleet and retail deliveries. Fleet deliveries on the Buick Encore, Chevrolet Traverse, Silverado, Express, Suburban, Tahoe, GMC Acadia, Sierra, Sierra Yukon, do receive a \$1,000 Offer. All other fleet or retail deliveries receive a \$600 Offer. Offer toward the purchase or lease of eligible new 2018 and 2019 model year vehicles. Offer excludes Chevrolet Bolt, Camaro, EL, Corvette, Spark, Spark, Trail, Volt, Buick Cascada, Cadillac, Cadillac, Regal, Verano, and all Cadillac vehicles. Additional GM models may be excluded from time to time at GM's sole discretion. Customer must take delivery by 12/31/2018. Not combinable with some other offers. Not valid on prior purchases. See dealer for details. ©2018 General Motors, LLC. All rights reserved. The marks appearing in this ad are the trademarks or service marks of GM, its subsidiaries, affiliates or licensors.

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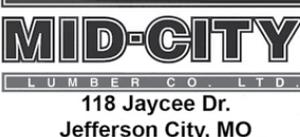
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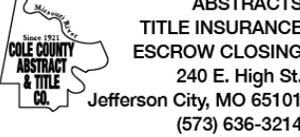
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